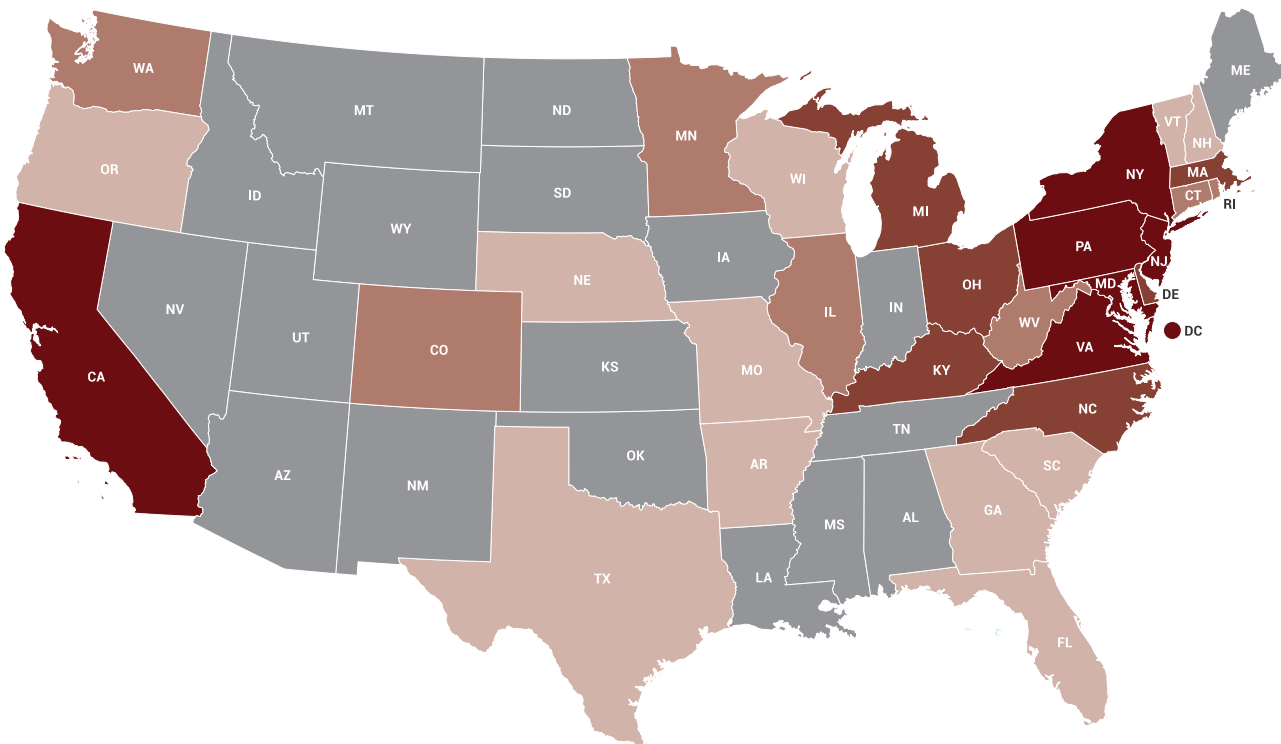
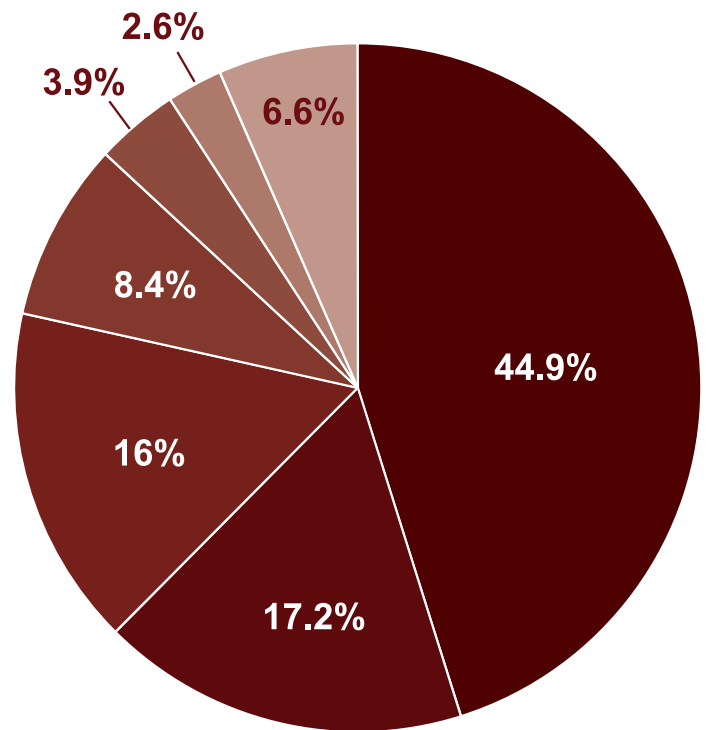


# WHO WILL YOU MEET?

The key to a successful exhibit is making sure you come in contact with the right people. USBevX attracts the highest-quality attendees responsible for making purchasing decisions. Consider these attendee numbers from the past USBevX events:

## Attendance by Title & Position

Owners, Executives & Directors:	44.90%
Sales & Marketing:	17.20%
Winemakers/Producers:	16.00%
Managers:	8.40%
Vineyard/Growers:	2.60%
Press/Media:	3.90%
Other Staff:	6.60%



## Attendance by Region

Virginia	30.2%
Maryland	18.2%
California	11.7%
Pennsylvania	8.6%
New York	6.5%
D.C.	6.0%
New Jersey	4.5%
North Carolina	3.7%
Other States combined	10.6%

## Attending Wineries & Producers

- |                                       |                              |                                 |                                 |                                   |
|---------------------------------------|------------------------------|---------------------------------|---------------------------------|-----------------------------------|
| 123 Spirits                           | Chrysalis Vineyards          | Keuka Spring Vineyards          | Potomac Point Winery            | Sugarloaf Mountain Vineyard       |
| 868 Estate Vineyards                  | Constellation Brands         | King Family Vineyards           | Radical Wine Company            | Sunset Hills Vineyard             |
| Above The Barn Vine & Wine            | Copper Cane Wines            | KingView Mead                   | Ragged Hill Cider Company       | Swover Creek Farms                |
| Adams County Winery                   | CrossWinds Winery at Hershey | Knapp Winery                    | Rappahannock Cellars            | Tarara Winery                     |
| Alba Vineyard                         | Crow Vineyard & Winery       | Lagunitas Brewing Company       | RDV Vineyards                   | The Honey Wine Company            |
| Allegro Winery                        | Cunningham Creek Winery      | Lake Anna Winery                | Rigby Viniculture               | The Urban Winery                  |
| Ankida Ridge Vineyards                | David Coffaro Winery         | Lieb Cellars                    | Rodney Strong                   | The Vineyards at Dodon            |
| Barboursville Vineyards               | Delaplane Cellars            | Linden Vineyards                | Romano Vineyard & Winery        | The Winery at La Grange           |
| Barrel Oak Winery                     | DIAGEO                       | Linganore Winecellars           | Rosemont Vineyards              | Three Brothers Wineries & Estates |
| Barren Ridge Vineyards                | Dickerson Vineyards, LTD     | Lost Creek Winery               | Rosemont Winery                 | Tradition Brewing Company         |
| Bedell Cellars                        | Distillery Lane Ciderworks   | M&R Vineyard                    | Rowan Asher Winery & Hard Cider | Tuthilltown Spirits               |
| Bee Kind Winery                       | Dressler Estate LLC          | Mac's Creek Vineyards & Winery  | S. Freedman & Sons              | Unionville Vineyards              |
| Belle Meade Winery                    | Dry Mill Vineyards & Winery  | Maidstone Meadery               | Saude Creek Vineyards           | Vahseer Meadworks                 |
| Beverly Vineyard                      | Early Mountain Vineyards     | Maryland Meadworks              | Seneca Creek Wine & Spirits     | Veritas Winery                    |
| Big Cork Vineyards                    | Edwin Brix Vineyard          | McRitchie Wine Company          | Sfriso Winery                   | Villari Vineyards                 |
| Biltmore Estate                       | EJ Gallo Winery              | Mermaid Winery                  | Sharrott Winery                 | Virginia Mountain Vineyards       |
| Black Ankle Vineyards                 | Elk Creek Vineyards          | Millstone Cellars               | Siduri Wines                    | Virtue Cider                      |
| Blackbird Spirits                     | Fiore Winery & Distillery    | MISCellaneous Distillery        | Silver Creek Farms              | Vizcarra Vineyards                |
| Blenheim Vineyards                    | Flickerwood Wine Cellars     | Mitchell & Mitchell Wines       | Silver Rails Vineyards          | Vynecrest Vineyards & Winery      |
| Bleu Lizard Vineyard & Winery         | Forks of Cheat Winery        | Monroe Bay Winery               | Six Wicket Vineyards            | Wilderness Run Vineyards          |
| Blue Valley Vineyard and Winery       | Fox Run Vineyards            | Morais Vineyards & Winery       | SpringLot Farm/Vineyard         | Winery 32                         |
| Bluestone Vineyard                    | Franklin Hill Vineyards      | Moss Farms winery               | Spyglass Ridge Winery           | Wood Ridge Farm Brewery           |
| Boxwood Winery                        | Gauthier Vineyards           | Mt Defiance Cidery & Distillery | Stone Tower Winery              | Woodbury Winery & Vineyards       |
| Brack Mountain Wine                   | Gemeny Winery and Vineyard   | Naked Mountain Winery           | Stribling Orchard               | Zephaniah Farm Vineyard           |
| Breaux Vineyards                      | Genora Wine Cellars          | Narmada winery                  |                                 |                                   |
| Brook Farm Vineyards                  | Great Frogs Winery           | New Horizon Wines               |                                 |                                   |
| BW Vineyards                          | Great Shoals Winery          | New Kent Winery                 |                                 |                                   |
| Caboose Brewing                       | Hampton Roads Winery         | Old York Cellars                |                                 |                                   |
| Cana Vineyards & Winery of Middleburg | Hans Fahden Winery           | Olivero's Vineyard              |                                 |                                   |
| Cape May Brewing Company              | Harford Vineyard & Winery    | Olney Winery                    |                                 |                                   |
| Cape May Distillery                   | Harkness Edwards Vineyards   | Ox-Eye Vineyards LLC            |                                 |                                   |
| Cape Venture Wine Co.                 | Hazlitt 1852 Vineyards       | Painted Stave Distilling        |                                 |                                   |
| Capstone Vineyards                    | Homestead Prairie Vineyards  | Paradise Springs Winery         |                                 |                                   |
| Casanel Vineyards                     | Horton Vineyards             | Pearmund Cellars                |                                 |                                   |
| Cassinelli Winery & Vineyards         | Hummingbird Ridge Winery     | Peasant Run Farm and Vineyard   |                                 |                                   |
| Catoctin Breeze Vineyard              | Ingelside Vineyards          | Penns Woods Winery              |                                 |                                   |
| Cave Ridge Vineyard                   | JaneMark Winery & Vineyard   | Pheasant Run Farm               |                                 |                                   |
| Chateau Morrisette Winery             | Johnson Estate Winery        | Pittsburgh Winery               |                                 |                                   |
| Chatham Vineyards                     | Kenneth Volk Vineyards       | Plagido's Winery                |                                 |                                   |
|                                       | Keswick Vineyards            | Pollak Vineyards                |                                 |                                   |



\*Based on USBevX attendee registration data